

A Hand Book
On
REXDist.com

HISTORY/COMMITMENT2

OUR BRANDS.....2-3

PROMOTIONS DIVISION.....3

PRODUCTS.....3-9

CONCLUSION.....10

HISTORY/COMMITMENT

Rex Distributor Inc. (dba Rex International) has been in business for nearly 25 years and as time passes, we become more knowledgeable about our industry and the needs of our customers. We are wholesale distributors for the largest variety of knives, sporting goods, beauty supplies, surgical supplies, leather goods, crossbows, handmade samurai swords and other related items from all around the world at the lowest wholesale prices and the best quality. Our large variety ensures that we meet the needs of all of our customers. Not only do we have a large selection to choose from, we have over 95% of the items in stock so you can have access to the products whenever you need them. The company's ability to offer a complete line of varied products is accomplished through its most valuable resource; a competent and caring workforce committed to excellent service and quality.

At Rex, Total Quality is Top Priority. Our aim is to provide, and continue to provide, our resellers, wholesale customers and distributors with products and services that satisfy their needs. We acquire quality in all aspects of the company's operations, with things being done right the first time, and defects and waste eradicated from operations. This demands constant sensitivity to customers and fast response to their requirements. Each part of the company is involved in Total Quality, operating as a customer to some functions and as a supplier to others. Vendors are seen as partners in the process of providing customer satisfaction.

Combining cutting edge quality with unbeatable prices is a great challenge in the field of business, but not for Rex Distributor, Inc.. Rest assured that we will provide you with both of these luxuries with all our products, all the time. We are direct importers and have very close affiliations with manufactures all around the world for all product lines. Working as a team, we will make it a priority to keep you satisfied when it comes to quality and pricing.

We welcome all our customers to visit us in our large facility in Irwindale, California (Los Angeles). Our hours of operation are Monday-Friday 9am to 5pm. For more information about our company or any of our product line, please contact us toll-free at (800) 237-7640 or by email at info@rexdist.com. You are our number one priority.

OUR BRANDS

CUT USA: This is our exclusive line of beauty supplies and cutlery products. With high grade environmentally friendly packaging, this product offers the image and quality similar to that of the finest brands in the industry. The barber scissors and shears are handmade by our finest craftsmen and use only the highest quality steel imported from Germany. The CUT USA brand of scissors, shears and cuticles are professional quality equipment at a reasonable price.

Duck USA: This is our exclusive line of (California Legal) assisted opening pocket knives. This line has proven to be extremely profitable and fast selling. Our Duck USA spring assist pocket folding knives are one of the hottest product lines in the industry today. Resellers and wholesalers love how easily our products sell to their customers not only due to excellent price point and profit margin but the superb quality that brings their customers back to buy more. Duck USA spring assisted knives use the best quality steel and are razor sharp from the

manufacturer. Our catalog of designs for our Duck USA pocket knives grows daily and currently we have more than 100 designs for our wholesalers, resellers and distributors to choose from.

ProTek USA: This is our line of wholesale tactical military knives. This line offers similar products to other tactical brands in the industry but at a much reduced and more profitable pricing structure. This line includes military style knives, outdoor hunting knives as well as pocket folding knives. The knives of this brand are each individually inspected by the manufacturer to ensure that they are of the highest quality. We also sell the exclusive showcase to display these items that increase the value and profit margin for our resellers.

The Bone Collector USA: This is our finest line of wholesale hunting and collector knives. This line has proven to be extremely profitable for all our customers that have carried the brand. With new and improved packaging, this product line offers something that no other product line in this category has ever offered before. All the hunting knives feature a handmade and hand sharpened 440 stainless steel polished blade that is thick and great for use as well as collection. All the handles are made from the highest quality handpicked authentic cow bone. We also have Damascus steel hunting knives made by our master craftsmen. Most of the hunting knives also feature a full tang blade making these knives practical for every day use.

Top Ring Boxing Equipment: This is our new private-label sporting goods brand. Our vision is to offer this brand as the leader in quality yet cost-effective sporting goods merchandise. Currently we have wholesale leather boxing glove equipment, mouth pieces, hand/wrist wraps, punching bag gloves and mixed martial arts supply under our expanding product brand.

PROMOTIONS DIVISION

For corporate accounts, we offer a service where we customize any of our product line or related products to serve as promotional giveaways. Promoting your company is critical to its maintenance and growth. Creative methods of promoting your company have become critical and will give you a competitive advantage over any of your competitors. Our existing promotional clients include Disney and Aflac Insurance. Promotion is food for your company-feed it well.

PRODUCTS

Our Product line has been profitable for many types of businesses ranging from swap meet and flea markets to high end shopping malls to the world wide web and internet. We have products that are carried by home decoration, self defense supply, army/navy, sporting goods and many other stores. Many businesses diversify their product lines easily and profitably by adding few of our products to their stores. Our extremely knowledgeable sales force looks forward to helping you find the products that will fit your business and help your company make profits.

We have sections for wholesale pocket knives, swords, spring assist knives, daggers and more. We also post items for our other lines including wholesale sporting goods, barber scissors, air rifles and crossbows. Our brand name products are also organized into sections such as Cut USA Scissors, Bone Collector USA Hunting Knives, Protek USA Folding Knives, Duck USA spring assisted pocket knives and Top Ring Boxing equipment. Each section has only the pictures because we want the pricing to be only seen by our wholesale buyers and distributors.

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Air Rifles/Pistols & Accessories

We carry a large selection of wholesale air rifles, pistols and accessories. Our line of air rifles includes original wooden stock air rifles with single barrel and double barrel break mechanisms. We have air rifles and pistols that fire in the range of 400 feet per second up to 1000 feet per second; the rifles are sold to fire either 4.5 (.177cal) or 5.5 (.22 cal) lead pellets. These items are high quality and are extremely fast selling and profitable for our wholesalers, reseller and distributors. Hunting, outdoor sports and ammunition stores are always stocking up on these air rifles because they are excellent sellers throughout the year. Our models include B1-1, B2-1, B3, B3-3, QB57, B7, B8 and S2-1 to name a few. Our line of accessories for air rifles include gun cleaning kits, air rifle scopes with mounts, laser dot pointers and gun sights and lead pellets.

Alien Collection

Our Alien Collection includes a variety of fantasy style daggers, replica swords, cyclone throwers and star trek style axes. We have found that these items sell well in smoke shops due to their designs and colors. These items are at a great pricing structure and have the ability to sell at good profits due to the unique nature of the wholesale daggers and swords that are available.

Axes

We have a large selection of wholesale axes to choose from that can easily meet the need of the customers. We have some sharp Pakistan made axes as well as China made axes. We also carry fantasy and barbarian wooden axes with display stands and wooden plaques.

Binoculars/Optical

Wholesale binoculars are one of our best selling products that we have carried since the beginning of our business. We have been able to secure long term relationships with large manufacturers of binoculars and optical equipment which allows us to import these items as well as all our other items at a significant discount and pass the discounts to our valued customers. Our product item numbers include Forton 10x21, 7x35, 10x50, 20x50; Zoom binoculars 10x30x50, 10x30x60, 8x25-25, 7x21x30; Night vision binoculars made in Russia; Bulk lot binoculars that are sold at many 99 cent stores such as the 4x30 plastic binoculars and the sports shaped neck carrying binoculars. We also carry a small variety of magnifying glasses and head magnifier sets that are excellent for jewelry resellers and wholesalers.

Chopper Collection

This collection has many knives, daggers, swords designs that are related to motorcycles, choppers, Harley Davidson style cruisers and much more. This line of items have been profitable for many types of store and with the help of our very knowledgeable sales force you can choose the right items for your business that will help your company make more money.

Crossbow/Archery

Crossbows have been our greatest selling point to most of our distributors, wholesalers and resellers since we began our business in the 1980s. Our 50 lbs crossbow with plastic body is the most sold item we have due to its price, quality and value it has for our customers. The CF-111 /FC-111 model number crossbow sells extremely well but we are able to keep the item stocked because we have been importing exclusively from our manufacturer for many years. Our prices are unbeatable for wholesalers, distributors, people who buy in bulk and lots, and those who buy for their stores. We also have a large variety of crossbows that include 80lbs pull, 150lbs pull, 180 lbs pull- all available in fiber glass stock or wooden stock. The crossbows are usually sold in set format including a few metal or plastic arrows and crossbow strings, bows and tips. We have accessories for the crossbows also that are sold separately- includes bows, tips, metal and plastic arrows packaged 12 in 1, replacement strings/cords and much more.

Cut USA

This is our exclusive line of beauty supplies and cutlery products. With high grade environmentally friendly packaging, this product offers the image and quality similar to that of the finest brands in the industry. The barber scissors and shears are handmade by our finest craftsmen and use only the highest quality steel imported from Germany. The CUT USA brand of scissors, shears and cuticles are professional quality equipment at a reasonable price.

Daggers

Our dagger collection is ever growing. We have new styles come in every week to give a large variety to our wholesalers, distributors and resellers. Our manufacturers in China, Pakistan, India and Taiwan are always creating new designs that are the hottest sellers for our customers. We strive to provide our customers with unique designs that cannot be found anywhere else. Our sales force will update you with new items weekly through email for a variety of items to keep ahead of the competition in new items. We have fantasy daggers with painting of ladies on the scabbard that make excellent gifts; we have fantasy daggers of animals and gothic colors; we have functional daggers, decorative daggers as well as collectible daggers for our resellers and wholesalers.

Dragon Collection

Swords, knives, resin collectible and knives in dragon designs are great products that most our resellers, wholesalers and distributors carry in the warehouses and stores. Call our sales team to get the best dealer prices for the available designs. We have letter openers and many styles of resin collectibles that sell well in online stores, smoke shops, pawn shops, swapmeets, fleamarkets, shopping malls and cash and carry stores.

Egyptian Collection

Egyptian swords, collectibles and knives are also a good selling product line. These items are great for home decoration so sell well in those types of stores. Many wholesalers have noted that these items are very well priced and their customers get a great value because it has a knife as well as the item having a very unique design.

Fantasy Collection

Our pride of our collection is our fantasy and historical swords and daggers that we have created for our customers. We have had many years experience with products in the fantasy and historical realm and have slowly accumulated a line that is very profitable for our customers and of very high quality. Our fantasy swords and daggers have been complemented for having designs better than those in the industry today including designs by Gil Hibben and Kit Rae for the United Cutlery Brands. Our designer Todd White has given us many works of art that no other company in the knife and sword industry carries currently. Please call our sales force to get an idea of which designs are selling well for us and to get a free price quote for the items.

Flasks

We have available unique liquor stainless steel flasks that can carry 1oz to 6oz of liquid inside. We have an extensive line of drinking flasks. They are constructed of high quality stainless steel and do not contain lead. Some of the flasks are covered with leather and we also have gift box sets for the flasks including shot glasses and mixers. There are belt buckle flasks that are also a great seller for our customers.

Folding Knives

Our quality, value, designs and variety of wholesale pocket knives cannot be matched by any of our competitors. We have the complete package for making your business profitable with our folding knives that many others such as Smith & Wesson, Buck, Gerber and Victorinox cannot match. That being said we also carry the entire line of pocket knives, tactical knives and multi function tools from Smith & Wesson, Gerber and Victorinox. Our line of spring assisted folding knives DUCK USA is the most profitable and valuable line of pocket knives for our wholesalers, distributors and resellers for us now. We try to keep all our designs in stock but due to the high demand for the wholesale spring assist knives and pockets knives, we sometimes run out. Our folding knives are of high quality, manufactured with cutting edge technology to make them sharp and sturdy and provide a great pricing structure for our customers to make excellent profits as well as impress their customers with the value and quality of our pocket folding knives.

Gift Box Knives

Our collection of tin box design knives makes great gifts. We have been collecting the hottest designs for many years and we offer a large variety of pictures and designs. Pictures include eagles, horses, wolves, deers, elks, us army, us navy, us marines, us air force, rodeo, bears, motorcycles, choppers and bass to name a few. These wholesale gift tin box knives have been selling for many years and do not go out of style.

Hunting Knives

Our Hunting Knives are constructed with the best materials imported directly from China, Pakistan and India. We have bone, pakkawood, wood and steel handle knives that come with leather sheaths that are excellent quality and great value. We have all different sizes available starting from 5" to 22" – they are styled like the ones seen in movies such as Indiana Jones, Rambo, Terminator, Gladiator, Predator, Tropic Thunder and many more. The wholesale hunting and tactical knives we sell have been crafted for everyday use.

Jumbo Folding Knives

Our collection of wholesale jumbo folding knives makes great gifts. We have been collecting the hottest designs for many years and we offer a large variety of pictures and designs. Pictures include eagles, horses, wolves, deers, elks, us army, us navy, us marines, us air force, rodeo, bears, motorcycles and choppers to name a few. These jumbo folding knives come with a wooden display stand.

Knife & Sword Accessories

We also carry wholesale line of knife and swords accessories that are not available at many of our other competitors in the industry. Our knife accessories include a 30 piece knife roll and sharpening stones. We also carry leather and Velcro knife covers and sheaths to hold the pocket knives. For swords we carry a large variety of tsubas, sword stands including 1 piece, 2 pieces, 3 pieces table stands, 3pcs 8 pcs wall samurai sword stands, 1 pc floor samurai sword stand, and 13 pc sword fan holder.

Knights & Armor Collecton

We have a large selection of wholesale resin and pewter knights, medieval and historical swords, armor, helmets and other historical replicas and memorabilia. We have Richard the Lionheart, Masonic, Solomon, Gladiator, Conan Atlantean, Robin Hood and King Arthur swords to name a few. For our helmets we carry wholesale Viking helmets, Conan helmet, 300 movie Spartan helmet, gladiator movie helmets, troy movie helmets, king Arthur movie helmets, medieval helmets and crusader helmets to name a few. Our Helmets come with a leather lined inner cap and cushion as well as display stand. All the helmets are handmade with high quality steel and are the best helmets available in the market today.

Multifunction Tools

We have many multi function tools available to choose from. Our wholesalers in the tool industry sell our items to their customers on a regular basis. We also carry wholesale Victorinox Swiss Multifunction Knives and Tools.

Ninja Collection

Ninja swords are hard to find but we carry many styles of wholesale ninja swords and accessories for our wholesale customers, distributors and resellers. We carry full tang ninja swords, ninja throwing knives and ninja pocket knives.

Pirates Collection

We carry a large collection of pirate swords, daggers and knives for our wholesalers and distributors. Pirate swords are here and with the return of Jack Sparrow in the Pirates of the Caribbean, pirate swords are back and in full effect! If you mention the word pirate it is only a second thought you think of their pirate swords. Swab the deck swashbucklers and grab yourself one of these replica pirate swords or walk the plank. We also sell wall hangers and plaque that are amazing sellers and great for collectors.

Practice Swords

Rex Distributor, Inc. stocks a wide selection of practice Swords and Knives. Our wooden bokkens, daitos, bamboo kendo sticks, foam weapons, cosplay and anime weapons are great for training, mock sword fighting, or youths. We also stock wooden sticks and swords. Our wholesale dealer prices are very competitive and allow our wholesalers and resellers to maximize their profits. Our high quality items are a great value for our customers.

Protek USA

This is our line of wholesale tactical military knives. This line offers similar products to other tactical brands in the industry but at a much reduced and more profitable pricing structure. This line includes military style knives, outdoor hunting knives as well as pocket folding knives. The knives of this brand are each individually inspected by the manufacturer to ensure that they are of the highest quality. We also sell the exclusive showcase to display these items that increase the value and profit margin for our resellers.

Rapiers

A rapier is a relatively slender, sharply pointed sword, used mainly for thrusting attacks, mainly in use in Europe in the 16th and 17th centuries. The term rapier generally refers to a thrusting sword with a blade longer and thinner than that of the so-called side-sword but heavier than the small sword, a lighter weapon that would follow in the 18th century and later, but the exact form of the blade and hilt often depends on who is writing and when. In this category we also have the USMC (United States Marine Corps) replica swords, Civil War Confederate swords, Zorro movie swords, and many other swords.

Samurai Swords

We carry many styles of Japanese samurai swords and katanas. We have 3 pcs sword sets which includes a tanto, wakizashi, katana and a 3 pcs table stand to display the swords. We also carry handmade hand forged authentic high carbon steel and Damascus steel samurai swords and katanas available at unbelievably low wholesale prices. The swords have full tang construction and are signed on the tang by the sword maker. We also have many different samurai sword sets and swords from movies like Kill Bill, Last Samurai and Dark Knight Batman.

Scissors & Beauty Supplies

Not only does Rex Distributor, Inc. carry wholesale knives, swords and daggers – we also carry wholesale beauty supplies, shears, scissors, nail clippers and many more items. Our scissors range from barber scissors to textile cutting scissors to kitchen scissors. Our other supplies include electric shavers, razors, manicure and pedicure sets, nail nippers, dental picks, hemostats and other items. We also carry authentic WAHL USA shears and hair cutting machine which are made in the USA and pet grooming kits and shears.

Self Defense

We have over 100 self defense items to choose from that are extremely quick sellers and at a great pricing structure for our wholesalers, distributors, retailers and resellers. Our products include a variety of stun gun and taser products at different voltages. We carry stun guns that are

100,000 volts, 200k volts, 300k volts, 400k volts, 500k volts, 600k volts, 950k volts and much more. The stun guns come in varying sizes including miniature stunners with LED lights and normal size tasers with carrying pouch. We also have a variety of pepper spray products available including pen pepper spray, 1 ounce, 2 ounce and 3 ounce pepper spray cans as well as lipstick pepper spray. All the pepper spray items have the correct potent concentrations to make them work well and correctly. Our packaging is great and easy to display for gas stations, convenience stores, liquor stores and many others.

Sports & Fitness

This is our 2nd largest category of items we carry after our cutlery products. This category has been very profitable to our customers due to the diversity it provides to the companies who buy these items from us. We sell many items in this category including wholesale boxing gloves and equipment, leather boxing gloves, hand wraps, mouth pieces, mixed martial art supply, UFC style gloves, punching bags and much more. The other items we have are soccer balls, footballs, basketballs, volleyballs, tetherballs, baseballs and other outdoor wholesale sporting goods. Our line of soccer goods includes the soccer shoes and nets. We also carry back support belts with and without belt straps, padded leather weight lifting belts, sauna suits, wrist supports, ankle supports and weights, knee supports, thigh supports and helmets. Finally we also wholesale jump ropes, push up bars, power twisters, gym exercise balls, speed bags, double boxing punching bags and weight loss tummy belts.

The Bone Collector USA

This is our finest line of wholesale hunting and collector knives. This line has proven to be extremely profitable for all our customers that have carried the brand. With new and improved packaging, this product line offers something that no other product line in this category has ever offered before. All the hunting knives feature and handmade and hand sharpened 440 stainless steel polished blade that is thick and great for use as well as collection. All the handles are made from the highest quality handpicked authentic cow bone. We also have Damascus steel hunting knives made by our master craftsmen. Most of the hunting knives also feature a full tang blade making these knives practical for everyday use.

Throwing Knives

We have a diverse collection of throwing knives that are perfectly balanced and come with velcro sheaths and packaged nicely in color boxes. We have different name brands for our throwing knives including Jack the Ripper, Eagle Eye, silver wings, and sky hawk. We have black color, stainless steel knives and titanium colored throwing knives. We also have various sizes to meet the needs of your customers.

Wallets

We have many styles of wholesale wallets manufactured with high grade authentic leather. We carry bifold wallets, trifold wallets, money clips, checkbook wallets, zipper wallets, purses, coin wallet, bill folds and much much more. Our wallets come in many different color and we import them direct from Pakistan and India so you can get the best price available in the industry today.

Each of our catalogs allows our buyers to view certain product lines specifically without the need of viewing our full wholesale catalog. Our main catalog contains all our items including wholesale swords, knives, sporting goods, scissors, air rifles, self defense supply, crossbows and much more. The individual sports catalog, Cut USA scissors catalog and Bone Collector catalog lets our distributors view the specific product lines. Our catalogs are designed specifically for our resellers, wholesale customers and distributors because the prices are not listed on the items. This allows the catalog to be shown to buyers and allowing them to order items straight from the catalog.

Please call our sales representatives to get our best pricing for the products listed. We have many specials we run for our wholesale customers and distributors on a monthly basis. We are not always able to update the pricelist so please do call us for the best prices on our wholesale sporting goods, crossbows, hunting knives, spring assist folding knives and swords.

Our closeout/specials are great way for our resellers, wholesale customers and distributors to find great deals on spring assist pocket knives, hunting knives, crossbows and other general merchandise goods. Our closeouts and specials have been known to create great profits for our buyers and is a section that should be checked regularly for amazing items at great prices.